



Late Career Resources

on ADA® Center for Professional Success™

Please note: this is just a sampling of the most popular of the available resources. We realize each dentist is an individual, and may have very different needs and wants. Always visit [Success.ADA.org](https://success.ada.org) for more information, or contact us at centerforprofessionalsuccess@ada.org if a specific resource cannot be found.

Closing a Dental Practice

<https://success.ada.org/en/career/closing-a-dental-practice>

The reasons dentists close their practices vary, including retirement, financial challenges, serious illness or death. If you are looking to close your practice, this downloadable guide will help you through the process. It contains useful information to help you with the many details involved in ending a practice.

Dental Records

<https://success.ada.org/en/regulatory-legal/dental-records>

The dental record serves to provide continuity of care for the patient and is critical in the event of a malpractice insurance claim. Proper maintenance and security of the information located therein is vital. The downloadable whitepaper includes helpful information regarding records management and additional helpful resources and references.

Practice Life Stages: End

<https://success.ada.org/en/career/practice-life-stages-end>

During the last five to ten years of your dental career you need to determine when the right time is to either step down or step away. Ms. Linda Miles, CSP, CMC, founder of Miles Global, created a guide to success throughout the stages of a dental practice.

Why is this Practice for Sale?

<https://success.ada.org/en/career/why-is-this-practice-for-sale>

Buying a practice is an exciting time. Among all the critical issues like location, size, condition and patient base, don't overlook asking why it is for sale. This is important, as it will help you to calculate goodwill.

The Associateship Interview: Come Prepared With Smart Questions

<https://success.ada.org/en/career/the-associateship-interview-come-prepared-with-smart-questions>

During the interview process, both the owner and the potential associate should be prepared with a list of specific questions to discuss in a variety of areas. Listen to *Smart Questions for a Successful Associateship*, a podcast created by the ADA and featuring William Prescott, an Ohio attorney with over 20 years' experience representing dentists in practice transition negotiations.

Ten Tips for Preparing Your Practice for Sale

<https://success.ada.org/en/career/ten-tips-for-preparing-your-practice-for-sale>

If you've been thinking of selling your dental practice, take a look at the downloadable whitepaper written by Kevin Shea, president of Shea Practice Transitions, P.A. It's a great starting point as you begin to take a closer look at putting your practice on the market.



Time to Value Your Dental Practice?

<https://success.ada.org/en/career/valuing-a-dental-practice>

Valuing a practice is a definite must regardless of whether you're a purchaser or a seller; and it may be expedient at other times as well.

ADA Travel Benefits

<https://success.ada.org/en/wellness/ada-travel-benefits>

The ADA recognizes the important role vacation time plays in the well-rounded lives of dentists. We provide our members with special travel benefits that include hotel, car rental and air fare discounts. Not only do you save money, you can save time too – we've made it easy.

Alternative Careers

<http://success.ada.org/en/career/alternative-careers>

Many dentists choose to pursue non-clinical dental career opportunities. The ADA Center for Professional Success offers the Alternative Dental Careers resource to help you make an informed decision on which career path may be best for you.

Considering a Change in Your Career?

<http://success.ada.org/en/career/considering-a-change>

Many dentists consider career changes after they begin private practice for a variety of reasons including disability, stress and burn-out or dissatisfaction. Some dentists simply prefer to pursue non-clinical career opportunities.