



ANNUAL REPORT

2020



MINNESOTA DENTAL FOUNDATION
A practice of giving.



2020

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FROM THE PRESIDENT

Dear Colleagues and Supporters,


Wow, what a year! Every one of us will remember 2020 for the good, the bad, and the ugly that happened as a result of the COVID-19 pandemic. As I write this in the spring of 2021, we can see a light at the end of an extremely long tunnel. I hope that you, as well as your families and friends, got through this tough time. For those of you who lost family members and friends, my sincere condolences to you on your loss.

But one thing that did not change in 2020 was the need for the Foundation to provide much-needed dental care to the underserved in Minnesota. The number of individuals needing care increased, but because of the COVID-19 restrictions, the amount of care we could provide was very limited. Programs like Donated Dental Services were affected by the closure of dental offices as well as restrictions put in place once those offices reopened. The Minnesota Mission of Mercy was canceled in 2020 and rescheduled for 2021, and then canceled again!

Foundation income was affected by the cancellation of the in-person Star of the North Annual Session where our Wall of Wine fundraising event is normally held. And, our 2020 OneSmile Gala also was canceled. The Gala has become the social event of the year for dentistry in Minnesota and our largest fundraising event. And because of the closure of dental offices and the increased cost of doing business, income from the dentists from the dues check-off, Annual Drive, and other unrestricted income was down in 2020.

I extend a special thank you to those of you who have included the Foundation in your estate plans as part of the Legacy Circle. You are true visionaries. If you do not belong to our Legacy Circle, please contact us for more information.

There only have been a couple of years where expenses have exceeded income for the Foundation, and 2020 was one of those years. Grants fund most of our programs in addition to contributions from donors. If we do not have sufficient outside funding, we do not do the program for the year. And we may collect money in one year for an event in the following year. So, while there may be a decrease in net assets from one year to the next, the Foundation is on sound financial footing.



The Foundation continued to provide care and support wherever it could. In addition, because of the civil unrest last spring following the murder of George Floyd, many businesses were looted and destroyed, including dental offices. The Foundation reached out to offices that we thought may have been affected. Thankfully, most sustained no or very minor damage. But four offices received some damage or looting and four offices received significant damage, including one that was destroyed except for its walls and roof. We kept in contact with those eight offices and provided financial assistance to help them reopen.

On a very positive note, 2020 was the year we exceeded \$5 million in cumulative funding of projects since 2002 to help the underserved in Minnesota access dental care. The Minnesota Dental Foundation directly funded \$3 million and another \$2 million came from collaborative projects with the Delta Dental of Minnesota Foundation and DentaQuest.

As in past years, I hope you will find this report both informative and motivating. Its primary purpose is to demonstrate that donations made to the Foundation are used wisely, efficiently, and effectively to help those who have difficulty accessing dental care in Minnesota.

Support of the Foundation can be given through your MDA dues statement, through the website at www.mndentalfoundation.org/donate, or by mailing a check to the Foundation. You also can support the Foundation through your purchases at Amazon through smile.amazon.com. And, we are always in need of volunteers for our internal projects or you can volunteer at a volunteer clinic in your community.

Each contribution and estate plan gift strengthens the Foundation and its ability to support deserving programs throughout the state. Every gift counts and every gift is needed to help us sustain our profession's leadership in giving. I am confident that 2021 will be even more productive and we will have even more success.

Please feel free to contact me or the Foundation office at **612.767.8400** or visit our website at **www.mndentalfoundation.org**.

Together, we CAN make a difference!



Stephen F. Litton, DDS, PhD
President

Vision Statement

The vision of the Minnesota Dental Foundation is to eliminate unmet oral health needs in Minnesota.

Mission Statement

The mission of the Minnesota Dental Foundation is to:

- initiate and support outreach programs that provide dental services to underserved populations and communities
- encourage and support volunteerism within the profession
- promote careers in dentistry, especially in underserved areas



Leadership in Action

From 2002 to 2004, the Foundation's primary focus was to fund community and volunteer clinics in the Give Kids a Smile program. Starting in 2005, we accepted grant applications from the greater community interested in providing dental care to the underserved in Minnesota. In 2011, two internal programs were initiated – the Minnesota Mission of Mercy (MnMOM) and the Martha Mordini Rukavina Loan Forgiveness Program. The Donated Dental Services program was moved from the Minnesota Dental Association to the Foundation in 2012. The Retired Dentist Program started in 2013. In the fall of 2014, in collaboration with the Delta Dental of Minnesota Foundation, the Dedicated to Minnesota Dentists Loan Repayment for Service Program began. In 2015, the Give Kids a Smile program was moved from the Minnesota Dental Association to the Foundation, and the Minnesota's Heroes Orthodontic Program, in collaboration with Smiles Change Lives and the Minnesota Association of Orthodontists, was launched. And, in 2019, the Minnesota Dental Foundation collaborated with the Minnesota Dental Association, the Metropolitan Area Agency on Aging, and the Oral Health Services for Older Adults Program at the University of Minnesota to help develop a program and inform dental practices in Minnesota of best practices for dealing with individuals afflicted by all forms of dementia and their caregivers.

From its first grant of \$100 in 2002 through December 31, 2020, the Foundation has funded 647 different projects with in-kind or cash services totaling \$3,185,877, plus another \$2,000,000 in collaboration with the Delta Dental of Minnesota Foundation and \$7,500 in collaboration with DentaQuest, for a total of \$5,193,377 to help thousands of Minnesota's most vulnerable individuals access millions of dollars in dental care.

2020 GRANT RECIPIENTS

These organizations received grants from the Minnesota Dental Foundation during 2020.

Give Kids a Smile (GKAS) Program \$21,213

Carris Health Dental Clinic, *Willmar*
Central Lakes College Dental Assisting
Program, *Brainerd*
CHI St. Joseph's Health, *Park Rapids*
Children's Dental Services, *Minneapolis*
Community Dental Care, *Maplewood*
Community Dental Care, *Robbinsdale*
Community Dental Care, *Rochester*
Community Dental Care, *St. Paul*
Give Kids a Smile University of
Minnesota, *Minneapolis*
Hope Dental Clinic, *St. Paul*

Lake Superior College Dental
Hygiene Clinic, *Duluth*
Minnesota Dental Association – GKAS,
Statewide
Minnesota State University, Dental
Hygiene, *Mankato*
Northern Dental Access Center, *Bemidji*
NorthPoint Health and Wellness,
Minneapolis
Northwest Technical College, *Bemidji*
St. Cloud Technical and Community
College, *St. Cloud*

Community Outreach Grants \$35,000

Apple Tree Dental – Little Falls, *St. Paul*
CARE Clinic, *Red Wing*
Catholic Charities of the Diocese of
St. Cloud, *St. Cloud*
CHI St. Joseph's Health, *Park Rapids*
Community Dental Care, *Maplewood*
Early Childhood Dental Network,
Fergus Falls
Ely Community Health Center, *Ely*
Greater Minneapolis Crisis Nursery,
Minneapolis
Hope Dental Clinic (1), *St. Paul*
Hope Dental Clinic (2), *St. Paul*
Just Kids Dental, *Two Harbors*
Let's Smile, Inc., *Owatonna*
Minnesota State University Dental
Hygiene, *Mankato*

Mission Outpost Dental Clinic, *Burnsville*
North Shore Health Care Foundation,
Grand Marais
Northern Dental Access Center, *Bemidji*
Portico Healthnet, *St. Paul*
Sharing and Caring Hands, *Minneapolis*
Southwest Minnesota ECDN, *Marshall*
The Rochester Salvation Army Good
Samaritan Dental Clinic, *Rochester*

Education Grants \$300

Central Lakes College, *Brainerd*



2020 Audited Balance Sheet

For the 12 months ending December 31:

2020

2019

CURRENT ASSETS

General Checking	\$ 41,591	\$ 100,795
MnMOM Checking	19,796	21,805
Accrued Interest Receivable	7,704	3,000
Accounts Receivable	5,730	50,065
PrePaid MDF Expenses	25,874	11,222
Total Current Assets	\$ 100,695	\$ 186,887

INVESTMENTS

General Fund Investments	\$ 1,092,589	\$ 1,102,343
Children's Fund Investments	108,652	129,745
MnMOM Fund Investments	248,200	251,263
Loan Forgiveness Fund Investments	0	0
Total Investments	\$ 1,449,441	\$ 1,483,351

TOTAL ASSETS

\$ 1,550,136 \$ 1,670,238

LIABILITIES

Accounts Payable	\$ 0	\$ 398
Total Liabilities	\$ 0	\$ 398

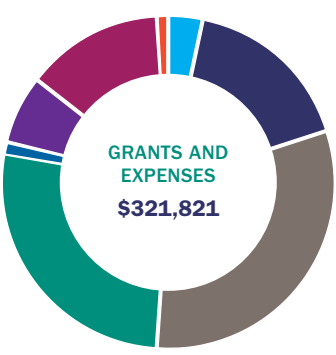
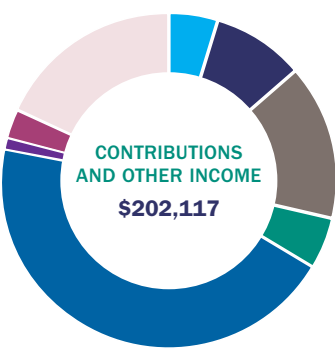
NET ASSETS

Undesignated	\$ 644,241	\$ 657,647
Board Designated – Long-Term Fund	137,935	126,051
Total Unrestricted	\$ 782,176	\$ 783,698
Temporarily Restricted	767,960	886,142
Total Net Assets	\$ 1,550,136	\$ 1,669,840
TOTAL LIABILITIES & NET ASSETS	\$ 1,550,136	\$ 1,670,238



2020 Audited Income and Expenses

For the 12 months ending December 31:	2020	2019
CONTRIBUTIONS AND OTHER INCOME		
● Dues	\$ 9,190	\$ 12,100
● Annual Fund Drive	18,320	10,540
● Other Contributions	30,909	52,794
● Minnesota Mission of Mercy Fund	10,100	8,500
● Donated Dental Services Fund	90,000	85,000
● Give Kids a Smile	1,725	34,076
● Disaster Relief	6,000	0
● Investment Income	35,873	52,358
● Retired Dentists Program	0	15,000
● Wall of Wine Fundraiser	0	3,425
● OneSmile Gala	0	130,052
TOTAL	\$ 202,117	\$ 403,845



GRANTS AND EXPENSES		
● Minnesota Mission of Mercy	\$ 11,046	\$ 10,631
● Give Kids a Smile	47,730	47,365
● Donated Dental Services	89,990	93,391
● Loan Forgiveness Expenses	78,800	30,000
● Retired Dentist Program	1,424	1,969
● Disaster Relief	18,000	0
● Grants	35,300	35,495
● Administrative Expenses	38,052	37,813
● Fundraising Expenses	1,479	68,440
TOTAL	\$ 321,821	\$ 325,104
Change in Net Assets	\$ (119,704)	\$ 78,741

OVER \$5 MILLION IN SUPPORT TO PROVIDE DENTAL CARE FOR THE UNDERSERVED SINCE THE FIRST GRANT OF \$100 IN 2002.

Provided disaster relief to EIGHT DENTAL OFFICES that were looted or damaged during the civil unrest following the death of George Floyd in Minneapolis.

Even with the reduction in dentistry due to COVID-19, the **MDF provided much-needed dental care to the underserved in Minnesota.** We thank all the volunteer dentists for their heroic efforts during this difficult year of 2020.

CURRENT FOUNDATION PROGRAMS

Donated Dental Services

Donated Dental Services, a program of Dental Lifeline Network, has existed in Minnesota since 2003 and became a program of the Foundation in 2012. The program provides comprehensive dentistry to disabled, elderly, or medically fragile individuals who cannot afford to pay for needed dental services. The dentistry is provided for free in the private offices of the 439 participating dentists. All specialty dentistry and laboratory work is also provided at no cost. Delta Dental of Minnesota Foundation generously funded the program for the 2019–2020 fiscal year.

In the program's 2019–2020 fiscal year ending June 30, 2020, 248 patients received dental services valued at \$1,008,292. This was the fifth consecutive year that dental services exceeded \$1,000,000 each year. Since its inception in Minnesota, 2,371 patients have received dental services valued at \$13,398,776.

Give Kids a Smile Program

Give Kids a Smile is a national program that provides free dentistry to children during the first weekend of February. February is National Children's Dental Health Month. This has been a program of the Minnesota Dental Association since 2003 and became a program of the Minnesota Dental Foundation in 2015.

In the program's February 2020 event, approximately 2,173 children received \$1.23 million in free dentistry by 1,350 volunteers. Since its inception in Minnesota, 80,600 children have received \$24.4 million in free care by 34,300 volunteers. Financial support for this program was provided by HealthPartners, 3M Oral Care, the Minnesota Dental Association, the Minnesota Dental Foundation, and individual donors.

Martha Mordini Rukavina Loan Forgiveness Program

The Iron Range Resources and Rehabilitation Board provided funds for dentists to help repay qualified dental education loans if they practice for at least five years in the Taconite Assistance Area of northeastern Minnesota. Currently, each dentist accepted into the program can receive up to \$120,000. The program began in 2009 and was moved to the Foundation in 2011. Five dentists have completed their obligations and two dentists are currently in the program. Two grants are still available.



Minnesota's Heroes Orthodontic Program

This program was started in the fall of 2015 to provide free orthodontic care to children ages 8–18 and spouses of Gold Star Families, those families who have lost a family member in service to our country since 9/11. This program is in collaboration with Smiles Change Lives, a Kansas City-based nonprofit that helps provide orthodontic care to children of low-income families, and the Minnesota Association of Orthodontists. The first two teenagers enrolled in the program completed their treatment in 2018, and two additional children started the program in 2019.

Minnesota Mission of Mercy

This program provides free fillings, extractions, root canals, partial dentures, children's dentistry, hygiene, and oral health education in a large temporary clinic set up in a city in Minnesota.

Since its inception in Minnesota, 6,536 compassionate volunteers have provided 45,500 dental procedures valued at \$6,016,859 in 9,497 patient visits over six mission events – Mankato in 2012, Bemidji in 2013, Mankato again in 2014, Duluth in 2015, Moorhead in 2016, and Minneapolis in 2018. Because of COVID-19, the 2020 event was cancelled and the next tentatively scheduled event is for 2022.

Retired Dentists Program

This program, funded by the Delta Dental of Minnesota Foundation and DentaQuest, began in 2013 as a way for dentists who are no longer receiving an income from dentistry to “give back” to the profession and their community by providing free dental care for persons who have difficulty accessing dental care. In return for reimbursement of fees for licenses, professional liability insurance, and continuing education expenses, the dentist must provide at least 100 hours per year or approximately one day per month of free care to the underserved.

In 2020, 10 dentists provided an estimated \$222,622 worth of free dentistry in 185 hours of volunteer dentistry. The numbers for 2020 were down significantly due to COVID-19, which closed dental offices for a couple of months, and retired dentists were reluctant to return to volunteer their services until vaccines became available. The cost of this program in 2020 was \$1,424.



Since its inception,
volunteer dentists have
logged **3,291 HOURS**,
providing free dentistry
valued at **\$2.43
MILLION**

Dedicated to Minnesota Dentists Loan Repayment for Service Program

This program, in collaboration with the Delta Dental of Minnesota Foundation, was announced in September 2014 as an educational loan repayment for service program to attract new dentists to rural dental Health Professions Shortage Areas in Minnesota. Each successful recipient received up to \$200,000 to repay qualified educational loans. All funds have been distributed.

Since the inception of the program, 10 new dentists are practicing in Bigfork, Cook, Deerwood, Ely, International Falls, Montevideo, Mora, Tyler, Walker, and Warroad.

Dementia-Friendly Dental Practices

The Minnesota Dental Foundation and the Minnesota Dental Association are supporting the Metropolitan Area Agency on Aging and the Oral Health Services for Older Adults Program at the University of Minnesota to help develop a program and inform dental offices in Minnesota of best practices for dealing with individuals afflicted by all forms of dementia and their caregivers. Funding to develop this program was raised by grants written by the Metropolitan Area Agency on Aging and the Oral Health Services for Older Adults Program.

Disaster Relief

Due to the civil unrest last spring following the murder of George Floyd, several dental offices were affected by looting and damage. The Foundation reached out to 20 offices that we thought may be affected. Four offices received some damage or looting and four offices received significant damage. Two donations were made to the Foundation totaling \$6,000 that were specifically designated for disaster relief. The four offices that received minor damage or looting received a total of \$2,000 and the four offices with major damage received a total of \$16,000. One office with major damage noted that everything was covered by insurance and declined financial support.

2020 CASH AND IN-KIND DONORS

We would like to thank each donor listed below who contributed to the Minnesota Dental Foundation in 2020. Your dollars and in-kind products and services have allowed us to provide millions of dollars of free dentistry to the underserved in Minnesota.

3M Oral Care, Ms. Ann Bruck Dr. John Aamodt Dr. Keith Abrahamson Dr. Alejandro Aguirre Dr. Michael Ahn David Buntzman Foundation on Behalf of Drs. Ben & Amanda Allen AmazonSmile Dr. Brian Anderson Dr. Scott Anderson Dr. Karl Andreasen Dr. James Arhart Dr. Bobbi Augustyn Baird Foundation Inc. The Bakdash Charitable Giving Fund on Behalf of Dr. Bashar Bakdash Dr. Monique Baune Dr. Greg Beinlich Dr. Kathleen Bellamy Dr. William Bellamy Dr. David Bengtson Dr. Michael Bennett Dr. Geoffrey Bentley Dr. Jason Berg Dr. Michelle Bergsrud Dr. Lois Berscheid-Brunn Best Card Credit Card Processing	Dr. James Block Dr. Susan Block Dr. Terry Bongard Dr. Robert Brandjord Dr. Michael Brooks Dr. & Mrs. John Brownfield Dr. Teddy Burke Dr. Daniel Callstrom Dr. Paul Carlson Dr. Scott Carlson Dr. Robert Casper Dr. Ivett Castro Mr. Joseph Christ Dr. David Clause Dr. Robert Congdon Dr. David Cook Dr. Richard Copeland Costco Culver's Dr. Amber Cziok Dr. Mark Dale Dr. Sally & Donald Darling Dr. Luis Delima Kubo Della Torre Charitable Fund of the Minneapolis Foundation on Behalf of Dr. Adele Della Torre & Spencer Kubo Delta Dental of Minnesota	Delta Dental of Minnesota Foundation Dr. Kevin Dens Dental Associates Minnesota Dr. Anthony Di Angelis Dr. Reed Dill Dr. Elisabeth Dommer Doolittle's Woodfire Grill Dr. Michael Doty Mr. Bruce Downey Dr. & Mrs. David Dvorak Dr. Megan Eakins Dr. Darin Edeen Drs. Elizabeth & Jeffrey Eggert Dr. Laura Eng Dr. Michael Enich Leon Ernster IRA on Behalf of Dr. Leon & Deborah Ernster Escape Lounge MSP Airport Dr. Jeanni Foss Dr. Jeffrey Fox Dr. Peder Gaalaas Dr. Sara Gaalaas Gallery Collection Dr. Robert Gardetto Dr. Raymond Garland Greenwald Wealth Management	The Gross Family Charitable Fund on Behalf of Mr. Peter & Dr. Susan Gross Dr. Eric Grutzner Dr. Jon Hallie Dr. Yvonne Hanley Dr. Michael Hanson Dr. Michael Harrison Dr. David Haugen Henseler Family Charitable of Schwab Charitable on Behalf of Drs. Julie and Steve Henseler Dr. Arnold & Shirley Hill Dr. Bill & Carol Hoffmann Dr. Tim Holland Dr. Sandra Houck Dr. Michael Hoxie Dr. Seth Huiras Dr. Thomas Ingliis Dr. Daniel Isaacson Dr. Daniel Iverson Dr. Geoffrey Iverson Dr. John Iverson Dr. Bryan & Ann Johnson Dr. Donald & Monica Johnson Dr. Ted Johnson Dr. Wayne Johnson
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 Dr. Robyn Kempainen
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 Dr. Sarah Magnuson
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 Drs. Luke & Holly
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 Dr. Edward & Carol
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 Dr. Charles Mendes
 Dr. Paul Mendes
 Dr. Gregory Miller
 Dr. James D. Miller
 Dr. James R. Miller
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 for Comprehensive
 Dentistry

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 Dr. Brian Mondale
 Dr. Alan Montgomery
 Dr. Mark Morgan
 Dr. Kimberlee Murphy
 Dr. Virgil Mylan
 Dr. James Nasby
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 Dr. Stephen Nelson
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 Trosen Sundet
 Dr. Christine & Scott
 Swanson
 The Dr. James Timothy
 Swanson IRA on
 Behalf of Dr. J. Timothy
 Swanson
 Dr. J. Timothy Swanson
 Drs. Thekla & Justin
 Swanson
 Dr. John Sweeney
 Dr. Gregory Swenson
 Dr. Ellen Swift
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 Taylor Charitable Fund
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 on Behalf of Dr. Howard
 & Cherry Taylor
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 Dr. James Tomhave
 Dr. Steven Tomhave
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 Dr. Thomas Turry
 Tutor Doctor
 Dr. Dennis Vaillant
 Dr. Kou Vang
 Dr. Scott Varland
 Dr. Matthew Vaughn
 Dr. Douglas Vayda
 Dr. Patricia Vayda
 Dr. Scott Wagnild
 Dr. William Wagnild
 Dr. Dennis Wavrin
 West Central District
 Dental Society
 Dr. James Westman
 Dr. Richard & Karen
 Wiberg
 Drs. Charles & Sandra
 Wilkinson
 Dr. Gary Williams
 Dr. James Williams
 Dr. Mark Wilson
 Dr. Gerald Wimmer
 Dr. & Mrs. Larry Wolff
 Dr. Stacey Wolken
 Dr. Michael & Lisa Zakula
 Dr. James & Sonja Zenk
 Dr. Paul Zollinger

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Lindsay Strand
Associates, Inc.

Dr. Doug Shamp
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Sarah Beck
Ms. Liz Beiermann

Drs. Bob and Laura Eng
Mark & JoAnn Omlie
Charitable Fund

Dr. Walter Iverson
Kathryn Iverson &
Dr. Michael Menzel

Stillwater Family Dental
The Oral Surgery Center

IN MEMORY OF

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Minnesota Dental
Association
Saint Paul District
Dental Society

Dr. Lee Armstrong
Minnesota Dental
Association

Bashar's oldest brother
Fouad Bakdash
Dr. Bashar Bakdash

Dr. Joseph Balach
Minnesota Dental
Association

Dr. Carl David Bauer
Minnesota Dental
Association

Dr. Gordon Bengtson
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Association

Dr. William Berger
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Association

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Dr. Robert Hart
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Dr. Kay Ingebrigtsen
Minnesota Dental
Association

Dr. Edward Johnson
Minnesota Dental
Association

Dr. Jennifer Kaatz
Saint Paul District
Dental Society

Ann Lambert, mother of
Dr. Douglas Lambert
Dr. Stephen Litton

Garrett Larson
Northwestern District
Dental Society

Dr. John Lindlan
Minnesota Dental
Association

Dr. Clarence Lindley, Jr.
Minnesota Dental
Association

Dr. Eugene May
Minnesota Dental
Association

Dr. James Michels
Minnesota Dental
Association

Dr. Robert Nelson
Minnesota Dental
Association

Dr. Richard Nyman
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Dr. Eugene O'Brien
Minnesota Dental
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Dr. Harold Panuska
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Association

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Dr. Lloyd E. Pearson
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Dr. Duane Price
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Association

Dr. Lyle Robertson
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Dr. Arthur Schmidt
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2020 DONATED DENTAL SERVICES PARTICIPATING DENTISTS AND LABORATORIES

The following dentists and laboratories participated in the Donated Dental Services program during 2020. We thank the dentists, as well as their entire dental team, for the services provided to disabled, elderly, or medically fragile individuals who cannot afford the needed dental care. We also are indebted to the 89 dental laboratories that supplied the laboratory needs.

John Aamodt
Keith Abrahamson
Tim Ackerman
Craig Adelman
Sunnie Adsitt
Alejandro Aguirre
Ramon Aguirre
Rochelle Akradi
Matthew Alm
David Andersen
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Bernard Bouquet
Heidi Brandenburg
Bryce Bray
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Benjamin Brown
Shari Bruning
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Barton Davis
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Ines De Llano
Luis Delima
Courtney Dembiec
Kevin Denis
Robert Derr
Rick Diehl
Rolland Digre
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Richard Dresser
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Philip Flodin
Brent Florine
Teresa Fong
Jeanni Foss
John Foss
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Thank you to the dentists and their teams who provided services during 2020's Give Kids a Smile.

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