

° ANNUAL ° REPORT





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From the **President**



Dear Colleagues and Supporters,

As I write this in the spring of 2024, the pandemic is officially over but the virus still lingers around the world.

2023 was a much more normal year for the Foundation. All of the scheduled projects and events took place and support of the Foundation continues to grow. Not every project is done every year so there can be significant fluxuations in income and expenses. That has become the new "normal" of this organization.

Donations to the Foundation from the dental community were again down in 2023 but because of increased funding due the OneSmile Gala, the Minnesota Mission of Mercy and the Martha Mordini Rukavina Loan Forgiveness program, 2023 income exceeded expenses.

As in past years, I hope you will find this report both informative and motivating. Its primary purpose is to demonstrate that donations made to the Foundation are used wisely, efficiently and effectively to help those who have difficulty accessing dental care in Minnesota.

Support of the Foundation can be through your MDA dues statement, through the website at **mndentalfoundation.org/donate**, or by mailing a check to the Foundation. We are always in need of volunteers for our internal projects or you can provide your unique talents at a non-profit clinic in your community.

I extend a special thank-you to those of you who have included the Foundation in their estate plans as part of the Legacy Circle. You are true visionaries. If you do not belong to our Legacy Circle, please contact us for more information.

Each contribution and estate gift strengthens the Foundation and its ability to support deserving programs throughout the state. Every gift counts and every gift is needed to help us sustain our profession's leadership in giving. I am confident that 2024 will be even more productive and we will have even more success.

Please feel free to contact me or the Foundation office at 612.767.8400 or visit our website at **www.mndentalfoundation.org**.



Leadership in Action

- From 2002 to 2004, the Foundation's primary focus was to fund community and volunteer clinics in the Give Kids a Smile (GKAS) program.
- Starting in 2005, we accepted grant applications from the greater non-profit community that were interested in dental care to the underserved in Minnesota.
- In 2011 two internal programs were initiated, the Minnesota Mission of Mercy and the Martha Mordini Rukavina Loan Forgiveness Program.
- The Donated Dental Services program was moved from the Minnesota Dental Association to the Foundation in 2012.
- The Retired Dentist program started in 2013.
- In the fall of 2014, in collaboration with the Delta Dental of Minnesota Foundation, the Dedicated to Minnesota Dentists Loan Repayment for Service program began.
- In 2015, the Give Kids a Smile program
 was moved from the Minnesota Dental
 Association to the Foundation, and
 Minnesota's Heroes Orthodontic program,
 in collaboration with Smiles Change
 Lives and the Minnesota Association of
 Orthodontists, was launched.

We completed our seventh successful OneSmile Gala in September at the InterContinental MSP Hotel where the Retired Dentist Program was highlighted. The eighth Wall of Wine fundraising project was held at the Star of the North meeting. Both of these events helped generate additional dollars for the Foundation as well exposure to the public.

In June, a number of vendors in the dental world of Minnesota put on a golf tournament at Braemar Golf Course in Edina with all of the proceeds going to the Minnesota Dental Foundation. It was a very successful event and plans are to make it an annual event.

From its first grant of \$100 in 2002 through December 31, 2023, the Foundation has funded 752 different projects with in-kind or cash services totaling \$4,108,806, plus another \$2,000,000 in collaboration with the Delta Dental of Minnesota Foundation and \$7,500 in collaboration with DentaQuest for a total of \$6,116,306 to help thousands of Minnesota's most vulnerable individuals access millions of dollars in dental care.



2023 Grant Recipients

The organizations listed here received grants from the Minnesota Dental Foundation during 2023.

GIVE KIDS A SMILE PROGRAM \$12,575

CentraCare Dental Clinic Willman

Central Lakes College Brainerd

CHI St. Joseph's Community

Dental Park Rapids

Children's Dental Services Minneapolis

Community Dental Care Buffalo

Community Dental Care Maplewood

Community Dental Care Robbinsdale

Community Dental Care Rochester

Community Dental Care St. Paul

Lake Superior College Dental Hygiene Clinic Duluth

Minnesota State University Mankato

University of Minnesota GKAS Minneapolis

COMMUNITY OUTREACH GRANTS \$59,772

CARE Clinic Red Wing

CHI St. Joseph's Health Park Rapids

Children's Dental Health Services Rochester

Community Dental Care Buffalo

Early Childhood Dental Network Fergus Falls

Ely Community Health Center Ely

Gillette Children's Hospital Foundation Saint Paul

FOUTILIALIOTT Saint Paul

Greater Minneapolis Crisis
Nursery Minneapolis

Hope Dental Clinic Saint Paul

Let's Smile Inc. Owatonna

Minnesota State University Mankato

Mission Outpost Dental Clinic Burnsville

Mobile Loaves Twin Cities Minneapolis

Northern Dental Access Center Bemidii

Northern Dental Access Center Halstad

Ready, Set, Smile PA Minneapolis

The Salvation Army's Good Samaritan Dental

Clinic Rochester

United Family Medicine Saint Paul

EDUCATION GRANTS \$300

Central Lakes College Brainerd

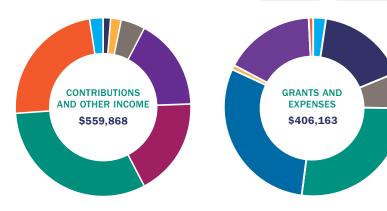
2023 Audited Balance Sheet

For the 12 months ending December 31:	2023	2022
CURRENT ASSETS		
General Checking	\$ 46,376	\$ 180,929
MnMOM Checking	189,009	7,299
Accrued Interest Receivable	2,500	2,500
Accounts Receivable	21,892	_
PrePaid MDF Expenses	12,500	_
Total Current Assets	\$ 272,277	\$ 190,728
INVESTMENTS		
General Fund Investments	\$ 1,713,295	\$ 1,619,098
Children's Fund Investments	94,807	96,780
MnMOM Fund Investments	226,354	246,422
Total Investments	\$ 2,034,456	\$ 1,962,300
TOTAL ASSETS	\$ 2,306,733	\$ 2,153,028
LIABILITIES		
Accounts Payable	\$ _	\$ _
Total Liabilities	\$ -	\$ -
NET ASSETS		
Undesignated	\$ 752,345	\$ 708,674
Board Designated – Long-Term Fund	515,249	452,607
Total Net Assets Without Donor Restrictions	\$ 1,267,594	\$ 1,161,281
Net Assets With Donor Restrictions	1,039,139	991,747
Total Net Assets	\$ 2,306,733	\$ 2,153,028
TOTAL LIABILITIES & NET ASSETS	\$ 2,306,733	\$ 2,153,028



2023 Audited Income and Expenses

For the 12 months ending December 31:	2023	2022
CONTRIBUTIONS AND OTHER INCOME		
• Dues \$	12,675	\$ 5,050
Annual Fund Drive	7,995	11,475
Other Contributions	24,824	66,495
Minnesota Mission of Mercy Fund	177,630	204,770
In-Kind Contributions	-	55,185
Gala Revenues	100,727	133,877
 Donated Dental Services 	92,500	90,000
Give Kids a Smile	11,360	10,700
Loan Forgiveness	-	120,000
Investment Income	132,157	(6,866)
TOTAL SUPPORT \$	559,868	\$ 690,686



GRANTS AND EXPENSES

<u> </u>		
Minnesota Mission of Mercy	\$ 8,471	\$ 274,261
Gala Expenses	59,948	61,877
 Give Kids a Smile Marketing 	23,619	22,644
 Donated Dental Services 	97,790	86,363
Loan Forgiveness Grants	108,800	78,800
 Retired Dentist Program 	3,002	2,612
Grants	60,072	46,000
 Administrative Expenses 	41,571	41,523
Fundraising Expenses	2,890	2,472
TOTAL	\$ 406,163	\$ 616,552
Change in Net Assets	\$ 153,705	\$ 74,134

Current Foundation Programs

Donated Dental Services (DDS)

Donated Dental Services, a program of Dental Lifeline Network (DLN), has existed in Minnesota since 2003. This program provides comprehensive dentistry to disabled, elderly, or medically fragile individuals who cannot afford to pay for needed dental services. The dentistry is provided for free in the private offices of the 418 participating dentists. All specialty dentistry and laboratory work also is provided at no cost. Delta Dental of Minnesota Foundation has generously funded the program for the 2022-2023 fiscal year.

In the program's 2022-2023 fiscal year ending June 30, 2023, 208 patients received dental services valued at \$1,003,105. Since its inception in Minnesota, 2,669 patients have received dental services valued at \$16,198,555.

Give Kids a Smile Program (GKAS)

Give Kids a Smile is a national program that provides free dentistry to children during the first weekend of February. February is National Children's Dental Health Month. This has been a program of the Minnesota Dental Association since 2003.

In the program's February 2023 event, approximately 1,316 children received \$846,743 in free dentistry by 1,027 volunteers. Since its inception in Minnesota, 84,014 children have received \$26.4 million in free care by 36,449 volunteers. Financial support for this program was provided by 3M Oral Care, the Minnesota Dental Association, the Minnesota Dental Foundation and individual donors. COVID-19 continues to impact this program.

Have now provided **\$6.1 MILLION** in support of dental care for the underserved in Minnesota since the first grant of \$100 in 2002.

Martha Mordini Rukavina Loan Forgiveness Program

The Iron Range Resources and Rehabilitation Board (IRRRB) provided funds for dentists to help repay qualified dental education loans if they practice for at least five years in the Taconite Assistance Area (TAA) of northeastern Minnesota. Currently, each dentist accepted into the program can receive up to \$120,000. The program began in 2009 and was moved to the Foundation in 2011. Six dentists have completed their obligations and four dentists are currently in the program. Of the six who have completed their obligations, one had to retire because of medical issues and the other five are still practicing in the TAA!

Minnesota's Heroes Orthodontic Program

This program was started in the fall of 2015 to provide free orthodontic care to children 8-18 and spouses of Gold Star Families, those families who have lost a family member in service to our country since 9/11. This program is in collaboration with Smiles Change Lives, a Kansas City-based non-profit that helps provide orthodontic care to children of low-income families, and the Minnesota Association of Orthodontists. Five children have completed the program.

Minnesota Mission of Mercy (MnMOM)

This program provides free exams, fillings, extractions, root canals, partial dentures, children's dentistry, hygiene, and oral health education in a large temporary clinic set up in a city in Minnesota.

Since its inception in Minnesota, 7,073 compassionate volunteers have provided 50,850 dental procedures valued at \$6,754,387 in 10,407 patient encounters over seven mission events. The locations were Mankato in 2012, Bemidji in 2013, Mankato again in 2014, Duluth in 2015, Moorhead in 2016, Minneapolis in 2018 and St. Cloud in 2022. The Delta Dental of Minnesota Foundation has generously been the Signature Sponsor for all of these events.



Retired Dentists Program

This program, funded by the Delta Dental of Minnesota Foundation and DentaQuest, began in 2013 as a way for dentists who are no longer receiving an income from dentistry to "give back" to the profession and their community by providing free dental care for persons who have difficulty accessing dental care. In return for reimbursement of fees for licenses, professional liability insurance, and continuing education expenses, the dentist must provide at least 100 hours per year or approximately one day per month of free care to the underserved.

In 2023, seven dentists provided an estimated \$397,473 worth of free dentistry in 675 hours of volunteer dentistry. The numbers for 2023 were down once again due to COVID-19. The cost of this program in 2023 was \$3,002. Since its inception, a total of 21 volunteer dentists have volunteered 5,102 hours providing free dentistry valued at \$3.32 million.

Dedicated to Minnesota Dentists Loan (DMD) Repayment for Service Program

This program, in collaboration with Delta Dental of Minnesota Foundation, was announced in September 2014 as an educational loan repayment for service program to attract new dentists to rural dental Health Professions Shortage Areas (HPSAs) in Minnesota. Each successful recipient received up to \$200,000 to repay qualified educational loans. All funds have been distributed.

Since the inception of the program, ten new dentists are practicing in Bigfork, Cook, Deerwood, Ely, International Falls, Montevideo, Mora, Tyler, Walker, and Warroad.

The Retired Dentist Program was highlighted at the OneSmile Gala. Since its first year of providing free dental care in 2014, 21 volunteer dentists have provided over 5,000 hours of free dentistry valued at \$3.3 MILLION. Seven are still participating.

LEGACY CIRCLE

Thank you to the following individuals who have designated the Minnesota Dental Foundation as part of their estate planning. If you have an interest in this, please contact the Foundation.

Dr. Bashar Bakdash
Dr. Gerald Cavanaugh
Dr. Amber Cziok
Dr. David & Donna Dvorak
Drs. Laura & Robert Eng
Miriam R. Goldberg Estate
in Memory of Dr. Max
Goldberg

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Dr. Stephen & Bonnie
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Dr. Rosalie Perpich
Dr. Katie Post
Dr. Robert Reed Estate

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2023 CASH AND IN-KIND DONORS

We would like to thank each donor listed below who contributed to the Minnesota Dental Foundation in 2023. Your dollars and in-kind products and services have allowed us to provide millions of dollars of free dentistry to the underserved in Minnesota.

2-1-1 United Way Call Specialists 3M Oral Health Care Karlene Johnson & Keith Abrahamson Ramon Aguirre-Gaudiano AmazonSmile Dave Andersen Michael Andrews James Arhart Valerie Arndt Kristen Artinger Bobbi Augustyn Aurora Soccer Charles Babst IRA on Behalf of Charles & Judyth Babst Bakdash Charitable Giving Fund on Behalf of Dr. Bashar Bakdash Jonetta Bakke Bakken Museum Bank of America Lvndsav Bates Beiarano Family Charitable Giving Fund on Behalf of Drs. Stephen Bejarano & Elizabeth Rydell Kathleen Bellamy Thomas Bellamy William Bellamy Geoffrey Bentley Lois Berscheid-Brunn Blue Cross and Blue Shield of Minnesota Mitchell Boege Paul & Paty Boettner JoAnn Boraas Adena Borodkin Mark Bremseth Brian Burmeister

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GIFTS IN APPRECIATION OF, IN HONOR OF, OR IN MEMORY OF AN INDIVIDUAL

IN HONOR OF:

Dr. Steve Litton's Special Birthday Michael & Rochelle Galinson

IN MEMORY OF

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Dr. John WelleMinnesota Dental
Association



DONATED DENTAL SERVICES PARTICIPATING DENTISTS AND LABORATORIES

The following dentists and laboratories participated in the Donated Dental Services (DDS) program during 2023. We thank the dentists, as well as their entire dental team, for the services provided to disabled, elderly, or medically fragile individuals who cannot afford their needed dental care. We also are indebted to the dental laboratories that supplied their laboratory needs as well as the Delta Dental of Minnesota Foundation for its financial support of the program.

John Aamodt Keith Abrahamson Tim Ackerman Craig Adelmann Ramon Aguirre Kai Ahlman Rochelle Akradi Frin Allen Matthew Alm Matthew Ames David Andersen Karl Anderson Kevin Anderson Rvan Anderson Karl Andreasen Jenny Andresen-Narr Michael Andrews Tiara Applequist Geoffrey Archibald Pablo Avendano Patrick Avdt Samual Bach Jill Balgaard Max Barsky Jeanne Barss David Basi Saad Bassas Prasad Bastodkar Monique Baune Joshua Bednar Theodore Beeman Stephen Bejarano Perry Belcher

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Gerald Wimmer

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GIVE KIDS A SMILE PARTICIPATING DENTISTS

The following dentists participated in the Give Kids a Smile (GKAS) program in February 2023. We thank them, as well as their entire dental team, for the services they provided to children who have a difficult time accessing needed dental care.

Mohamad Abu Sharkh Mohammed Akl Monica Alley Ross Anderson Pablo Avendano Chase Baumgartner Monique Baune Rhett Berg Pallavi Bhosale Mark Boone Joanna Bourain Corey Brimacombe Michael Brooks, Jr. Nichole Brophy Rachel Buchert Spencer Buchert Shari Buning Brian Burmeister Levi Bursh Jeffrey Campbell Carson Cannon Lissa Cisneros Alex Cisneros Katherine Conway Adon Crook Erik Davis Ernestine Dawa Tyler Derouin Amy DeYoung Michael Dickman Carol Ellens Kelle Ellis Jonathon Fabian Diane Fish Michael Flynn Teresa Fong Elizabeth Foss Anupam Gatecha Krista Gossai Charlotte Grant Julie Haman Brooke Hamann Michael Hamann XII Han Matthew Hanowski Chad Hanson Adam Hasanee Matt Hawn Lindsay Hegland Azar Hemmaty Lolita Hicks Peter Hinke Guarav Jain JingOi Jia Kirby Johnson Robert Johnson Erik Johnson

Michael Johnson Michael Joyce Jeffrey Karp Krishna Katira Robert Kess Helen Kim Heather Kivi Brett Knutson Carissa Knutson Julie Konop Britta Kronzer Sean Laidig Asha Lalla Timothy Langguth Kirsten Langguth Domingue Le TuAnh Le Junho Lee Alexandra Leis Thomas Loper Esteban Lugo Kaitlyn Lunacek Chris Lund Gary Madison Melissa Madison Sarah Magnuson Samira Mahabadi lack Marker Jennifer Marker Johnson

Mackensie McBeain Stephen McDonnell Corine McLellan Sydney McPhillips Meghan Mester John Mittlesteadt Hibaa Mohamed Gemma Mosher Chia Moua Grant Nelson Tuyen Nguyen Saehymn Oh Muna Omar Eileen Patterson Lincy Paul Anitha Peddireddy Judy Pedro-Lim Matt Peterson Natalie Peterson Melissa Pierson Iodi Pone Jane Puntillo Zachary Reierson Kordie Reinhold Daniel Schafer Angela Schuck Victoria Severson McLean Severson Luke Sharpe

Shelly Sidhu Katherine Sievert Eric Solberg Jana Sorensen Christopher Stenzel Tasha Strait Kaitlin Sullivan Osman Swedeh Jeff Taylor Jim Tomhave Steve Tomhave Erin Topley Joanna Tran Gretchen Von Rueden Jana Voss William Wagnild Amber Walker Meghan Weber Nicholas Weinand Brady Weispfennig Abigail Wesley Kristal Wilmes Brooke Wing Elizabeth Woell Rhode Kacie Woodis Matthew Worke Sangeeta Yadav Havva Zeynep Ertugrul Carolyn M. Zunich







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