

# PROGRAM INFORMATION

**Kimberly Harms, DDS**  
**Hillary Harms Becchetti, J.D.**

Detangling Dentistry's Most Difficult  
Discussions and Dilemmas

**Shelley Stark**

Practice Risk Management

**Julie Goldberg, DDS**

Analyzing Risk: Implants, Extractions, and  
Anesthesia

*Fortress Insurance policyholders in  
attendance are eligible to receive a 3-year  
10% premium credit on their policy.*

6 Fundamental CE Credits

Mandatory Subjects: Patient Communication, HIPAA

**Friday**  
**June 10, 2022**

9:00 am– 9:15 am - *Registration*

9:15 am– 12:15 pm - *Harms / Becchetti*

12:15 pm–1:45 pm - *Lunch*

**Dentists lunch / business meeting**

1:45 pm–2:45 pm – *Stark*

2:45 pm–4:45 pm - *Goldberg*

**\*Registration Begins at 9:00 AM\***

**Jacob V. Brower Visitor Center**

**Itasca State Park**

**36750 Main Park Dr.**

**Park Rapids, MN 56470**

# PRESENTERS

Dr. Kimberly Harms is a former President of the MDA. She worked as a Consumer Advisor and National Spokesperson for the ADA for 21 years. She is a former Chair of the ADA's Council on Communication, a former grief counselor and is currently a civil mediator and dental consultant for Pine Lake Law Firm as well as the Peer Review Coordinator for the MDA. Hillary Harms Becchetti, J.D. is the owner of Pine Lake Dental Law & Transitions and is an attorney and broker that solely focuses on dental transactions, specifically dental transitions, associates contracts, real estate transactions, employment law, and patient issues.

Ms. Shelley Stark has been with Dyste Williams, the endorsed insurance broker of the MDA, since 2010. She leverages her 18 years of business insurance experience to help her dental clients understand the implications and cost of various insurance programs. Shelley is a member of Professional Insurance Women and is active in the American Association of Dental Office Management.

Dr. Julie Goldberg is the Education Program Developer at OMS National Insurance and Fortress. Julie received her dental degree from the University of Illinois and is a licensed dentist in both Illinois and Florida. She is a Chicago area native who has been in private practice in IL as well as Ft. Lauderdale, FL. She is a member of the ADA and the Chicago Dental Society.

# TOPICS

**Dr. Kimberly Harms and Hillary Harms Becchetti, J.D.** will discuss patient communication and conflict resolution. They will teach techniques to improve your listening, empathy, trust building, and solution seeking skills to prevent problems, the procedures and words necessary to manage them, and the critical follow up necessary to build long term patient relationships or successfully end them.

**Ms. Shelley Stark** will present Practice Risk Management: Are your Assets Covered? This course will focus on educating you on your coverage and evaluating your day-to-day risk. She will help you gain practice risk management insights and best practices and review frequently overlooked risks and threats to your practice including cybercrime related HIPAA concerns.

**Dr. Julie Goldberg** will review the patient safety and risk management considerations related to placement of dental implants, extraction of impacted teeth, and administration of anesthesia for general dental and specialty offices. Topics covered include nerve injury, fracture, infection, referrals, patient selection, medical consults, team efforts for safety, and emergency preparedness.

# REGISTRATION

Dentists (members) by May 21	\$175.00
Dentists (members) after May 21	\$200.00
Dentist (ADA non-members)	\$275.00
Dental Therapists by May 21	\$125.00
Dental Therapists after May 21	\$150.00
Staff by May 21	\$75.00
Staff after May 21	\$100.00

Make all checks payable to:  
**Northwestern District Dental Society**

Please make your own lodging arrangements

**Meeting Inquiries and Pre-Registration**

**Bonnie Moeller**

**17115 Driftwood Ln**

**Park Rapids, MN 56470**

**(c): (218)252-8525**

**E-mail: [nwdds218@gmail.com](mailto:nwdds218@gmail.com)  
[moellerbonnie@gmail.com](mailto:moellerbonnie@gmail.com) if urgent reply required**

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